

**MURGAON EDUCATION SOCIETY'S
VASANT JOSHI COLLEGE OF ARTS & COMMERCE, ZUARINAGAR-GOA
B.A. (NEP) I SEMESTER END ASSESSMENT (REGULAR/REPEAT)
OCTOBER/NOVEMBER 2024
PSYCHOLOGY MAJOR
PSY100: ESSENTIALS OF PSYCHOLOGY**

Instructions:

- I. All questions are compulsory*
- II. Question A has internal choice*
- III. Figures to the right indicate maximum marks per question*

Duration: 2 hours

Max. Marks:60

Q.1) Define the following in about 50 words **(6 x 2 = 12 Marks)**

- a) Define hypothesis
- b) Behaviourist view
- c) Divided consciousness
- d) Mesmerism
- e) Mental imagery
- f) Learning

Q.2 A) Answer the following in about 150 words **5 Marks**

- 1) Exemplify the role of clinical and counselling psychologist

OR

- 2) Exemplify the primary categories of emotion and how do they differ from one another

Q.2 B) Answer the following in about 150 words **5 Marks**

- 1) Explain Ivan Pavlov's experiment on classical conditioning

Q.2 C) Answer the following in about 50 words **2 Marks**

- 1) Explain the role of a psychologist

Q.3 A) Answer the following in about 150 words **5 Marks**

- 1) Explain how cultural differences influence the expression and interpretation of emotions

OR

- 2) Discuss the dimensions of perceptions

Q.3 B) Answer the following in about 150 words **5 Marks**

- 1) Discuss the psychodynamic and cognitive approach

Q.3 C) Answer the following in about 50 words **2 Marks**

- 1) Explain the five levels of Maslow's hierarchy of needs

Q.4 A) Answer the following in about 150 words **5 Marks**

- 1) Differentiate between the methods of retention

OR

- 2) Analyse the four step process of scientific method

Q.4 B) Answer the following in about 150 words **5 Marks**

- 1) Explain the biological motives

Q.4 C) Answer the following in about 50 words

2 Marks

- 1) Analyse the role of mental set

Q.5 A) Answer the following in about 150 words

5 Marks

- 1) Analyse the social cognitive theory and behavioural approach

OR

- 2) Illustrate the application of meditation and hypnosis to improve states of consciousness

Q.5 B) Answer the following in about 150 words

5 Marks

- 1) Discuss the role of short term memory

Q.5 C) Answer the following in about 50 words

2 Marks

- 1) Analyse the impact of trial and error in learning