## M.E.S. VASANT JOSHI COLLEGE OF ARTS & COMMERCE

## Zuarinagar, Goa

## B.COM (Hons.) SEMESTER- I END ASSESSMENT, (As per OA-38)OCTOBER 2024 MINOR COURSE: PRINCIPLES AND PRACTICE OF MANAGMENT (COM111)

**Duration:** 02 Hours Marks : 80

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<b>Instructions</b>	•
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- 1) Question paper consists of a total of five questions with all questions carrying equal marks.
- 2) Q. No. 1 is compulsory, answer questions in not more than 50 words each.
- 3) Internal choice in Q. No. 2 to Q. No. 5 is provided.
- 4) Figures to the right indicate maximum marks allotted.
- 5) Question with 4 marks, answer in not more than 100 words each.
- 6) Question with 12 marks, answer in not more than 400 words each.

## Q.1. Answer of the following:-

[8 X 2=16]

[04]

- a) What are the needs for management?
- b) Memorize the concept Delphi Techniques.
- c) List out the steps involved in selection process.
- d) State the Principles of coordination.
- e) What is Span of Management.
- f) Point out the main features of MBO.
- g) State the components of Communication process.

(C) Explain any two emerging issues in management

h) What is CPM?

Q.2. (A) Discuss the various types of Plan.	[12]
OR	
(B) Describe the concept of System Approach along with merits & demerits.	[12]
(C) Explain the Oral & Written Communication.	[04]
Q.3. (A) Illustrate Maslow's Need Hierarchy Theory of motivation.	[12]
(B) Describe the characteristic of Line & Staff Organisation.	[04]
OR	
(C) Explain the concept of MBO.	[04]
Q.4. (A) Examine the techniques of Coordination.	[12]
(B) Discuss the any two Style of Leadership.	[04]
OR	[]
(C) Explain the importance of coordination (Any four).	[04]
Q.5. (A) Critically evaluate Henry Fayol's Principles of Management.	[12]
(B) Discuss the concept of Decentralisation of Authority.	[04]
OP	[4.]

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