

**M.E.S. VASANT JOSHI COLLEGE OF ARTS & COMMERCE, ZUARINAGAR –GOA**  
**B.Com Semester I Examination (Repeat/Supplementary) November, 2024**  
**General Management CC1 (Code: UCOC 101)**

**Time: 2 Hours**

**Marks: 80**

**Instructions : 1. Figures to the right indicate full marks.**

**2. All the questions are compulsory.**

**3. Answer Q1 sub- questions not more than 100 words each.**

**4. Answer Q2 sub- questions not more than 400 words each.**

**Duration : Two hours**

**Max Marks: 80**

**Q.1: Answer any **four** of the following questions. (4 x 4 =16)**

- a) Identify common obstacles encountered in Effective Decision-Making.
- b) Describe four essential features of Management.
- c) Highlight four important distinctions between Management and Administration.
- d) Describe significance of Creative Decision Making .
- e) Outline the primary benefits of Rational Decision-Making.
- f) Discuss any two Functional Area of Management.

**Q.2 Answer any **four** of the following questions. (4 x 4 =16)**

- i. Elaborate the concept of Green Management.
- ii. Describe effects of Distress on employees.
- iii. Discuss importance of Conflict management at the workplace.
- iv. Discuss four strategies for managing resistance to change.
- v. List and explain four critical features of Organizational Change.
- vi. Describe Supply Chain Management.

**Q.3 A. Describe the main characteristics of European Style of management. (12 marks)**

**OR**

**B. Elaborate on the different Levels of Management and their roles. (12 marks)**

**Q.4. A. Discuss briefly types of managerial decisions. (12 marks)**

**OR**

**B. Explain the significant features of Decision-Making. (12 marks)**

**Q.5. A Describe the causes of Conflicts. (12 marks)**

**OR**

**B. Discuss various individual factors that contribute to Resistance to Change. (12 marks)**

**Q.6. A. Define Logistics Management and discuss its essential features. (12 marks)**

**OR**

**B. Describe the organizational strategies to effectively manage and reduce Stress. (12 marks)**

